

CYBER INVESTOR DAYS

BERLIN, GERMANY
27 - 28 NOVEMBER 2018



#InvestCyber

DRAFT PROGRAMME

27-28 November 2018 – Berlin, Germany



secunet



The 4th Edition of the European Cyber Security Organisation - ECSO Events

dedicated to support cybersecurity Start-ups and SMEs

Jointly organised with **secunet** Security Networks AG &
TeleTrust Bundesverband IT-Sicherheit e.V.



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PROGRAMME

DAY 1 | 27 NOVEMBER

Workshop on “Innovative Cyber Security Business Models”

13:00 – 17:00

ECSO Working Group 2 and 4 Workshop

German and international investors are invited to join the workshop on “**Innovative Cyber Security Business Models**”, which is organised by ECSO Working Group 2 and 4, focusing on investment and support to SMEs.

Draft recommendations will be drafted from the outcome of the workshop for concrete actions in 2019.

Registration operates on a first-come, first-serve basis.

PROGRAMME

DAY 2 | 28 NOVEMBER

Business Matchmaking Sessions between Cyber Security Start-ups & Investors

Tagungs - und Kongresszentrum Reinhardtstrassenhöfe, Reinhardtstrasse 12-16,
10177 Berlin, Germany

- 09:00 – 09:30** **Registration and Installation**
- 09:30 – 09:40** **Welcome Remarks**
Mr. Müller – secunet Security Networks AG / TeleTrusT Bundesverband IT-Sicherheit e.V.
Dr. Rebuffi, Secretary General, European Cyber Security Organization - ECSO
- 09:40 – 10:10** **1# Keynote**
Mr. Koenen, Director General CI, Cyber and Information Security -
Federal Ministry of Interior, Building and Community
- 10:10 – 10:35** **2# Keynote**
Mr. Kabel, Investment Director - IBB Beteiligungsgesellschaft mbH Berlin
- 10:35 – 11:20** **1# Cyber Security Start-ups Pitches**
The Start-ups will pitch their solutions for 5 min-lengths each, followed by a short Q&A
- 11:20 – 11:45** **Networking Coffee Break**
- 11:45 – 13:00** **2# Cyber Security Start-ups Pitches**
The Start-ups will pitch their solutions for 5 min-lengths each, followed by a short Q&A
- 13:00 – 14:00** **Networking Lunch**
Participants will be invited to indicate which companies they want to meet during the Business Matchmaking Sessions. The Schedule will be updated accordingly by the ECSO Team.
- 14:00 – 16:00** **Business Matchmaking Sessions**
The Schedule will be available to the participants on site. Meeting rooms will be available for confidential Business-to-Business Meetings. Coffee will be available throughout the afternoon.
- 16:00 – 17:00** **Closing Panel Discussion**
The challenge: from innovative ideas to market-ready cyber security solutions
Moderator: Mr. Ofer - Chairman of ECSO Sub Working Group 4 on Venture Capital and private investors
Dr. Hochholzer, Giesecke+ Devrient Ventures GmbH (invited)
Mr. Lageveen - Central Office for Information Technology in the Security Sector (ZITIS)
Mr. Schroeder, Partner - Redstone
Prof. Dr. Güneysu, Horst Görtz Institut / Ruhr Universität Bochum (invited)
- 17:00 – 18:00** **Networking Reception**