

30 November - 1 December 2020 / Bochum, Germany

# CYBER INVESTOR DAYS



#InvestCyber

## SCHEDULE

**Monday, November 30th, 2020**

**Investors' Workshop: "How the European cybersecurity community can face up to a broken investment chain?"**

### Webconference

14:00 h

#### Welcome remarks

- Luigi Rebuffi, ECSO Secretary General

#### Introductory note

- Prof. Dr. Andreas Pinkwart, Minister for Economy, Innovation, Digitalisation and Energy North Rhine-Westphalia (confirmed)

#### Moderation

- Peter Rost, secunet / Vice-Chair WG 2 ECSO

14:15 - 14:40 h

#### Study: "Cybersecurity start-ups - protecting our future digital infrastructure"

The RAG-Stiftung (Foundation) and the German Start-ups Association release a study on the IT security sector and its ecosystem focusing on the Ruhr-Area and putting it into international perspective.

- Dr. Alexander Hirschfeld, Head of Research, German Start-ups Association
- Jannis Gilde, Project Lead Research, German Start-ups Association

14:40 - 15:05 h

#### Introductory statements from panellists:

- NN, Federal Office for Information Security Germany (requested)
- Miguel Gonzalez-Sancho, Head of Cybersecurity, Technology & Capacity Building, DG Connect, EU Commission
- Willi Mannheims, Partner, eCapital
- Axel Deininger, CEO, secunet and Board Member ECSO

15:05 - 15:55 h **Panel discussion with panellists and reactions from the audience**

15:55 - 16:00 h **Next steps & Closing remarks of the workshop (WG2 Chair)**

### **For start-ups only: Pitch Training (digital)**

14:00 – 17:00 h The Pitch Training is being held by the Bochum Wirtschaftsentwicklung (business development) and is optional for the start-ups.

## **Tuesday, December 1st, 2020**

### **ECSO / eurobits Cyber Investor Day part 1: Start-up Pitches**

#### **Webconference**

10:00 h **Welcome remarks**

- Timo Gendrullis, Vice-Chairman eurobits e.V., Head of Cyber Security Consulting, Custom Engineering, and Testing Europe ESCRYPT GmbH

10:05 h **Opening Keynote**

- Dr. Alexander Hirschfeld, Head of Research, German Start-ups Association

10:10 h **Keynote**

- Martin Übelhör, Head of Sector Cybersecurity Industry and Innovation DG Connect

10:20 – 12:00 h **Presentation of the Jury Members**  
Start-up Pitches: 13 start-ups will have time for a 4-minute pitch + 3 minutes Q&A

12:05 – 12:20 h **Break**

### **ECSO Cyber Investor Day Part 2: B2B**

12:20 – 15:00 h Jury retreats for consultation  
Time for B2B meetings

#### **Back in plenum**

15:00 - 15:30 h **Announcement of the winner and the award ceremony**

Short ceremony, winning start-up company. The prize donated by the Bochum Wirtschaftsentwicklung.  
Invitation of the winning company and the 2<sup>nd</sup> placed company for the European Cybersecurity StartUp Award finals in 2021.

15:30-18:00h **Optional B2B Sessions**

**ECSO and eurobits e.V. are looking forward to welcoming you at the 8th Cyber Investor Days!**

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